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## **RECRUITMENT PROS AND CONS**

According to Edwin B. Flippo recruitment is “the process of searching candidates for employment and stimulating them to apply for jobs in the organisation“. This creates a pool of prospective employees for the organisation, which then selects the most suitable candidate from this pool. The recruitment process can be divided into internal and external recruitment, each indicating a number of pros and cons, which are referred to in this article.

*Internal recruitment* is defined as ‘the process of filling vacancies by recruiting staff from inside the organisation’ (Hrdictionary.com).

A major advantage of this process would be limited or no recruitment costs – there is no need to pay for agencies, advertisements, etc., and in addition it acts as a motivational indicator for staff. The organisation sends a clear message to the workforce that room for advancement is offered. Familiarity with policies, procedures and customs is ensured and at the same time the organisation has established an employment history showing workers’ formal and information skill and abilities, as well as work ethic and performance record.

The disadvantage of internal recruitment seems to be the danger of inbreeding. The likelihood of new perspectives and innovation is restricted. Also, the organisation needs to ensure that employment equity is adhered to, which may necessitate external recruitment. More training to develop skills in a new role may need to be provided to internal staff, which could lead to a more extensive training programme, rather than to recruit someone who can immediately produce from the outside.

*External recruitment* refers to the process of sourcing candidates from outside the organisation.

The benefit to the organisation is that new people provide new ideas, industry specific experience and skills. The process can be quicker especially when the job market is full of potential candidates. Various sources can be used to find the candidate that would suit the organisation and the role the best. Recruitment agencies and head hunters are often used as they have extended sources to recruit from and deal with most of the administrative aspects associated with the process. Sourcing candidate's on-line (e-recruitment) is growing in popularity with thousands of candidates to choose from. The attractiveness of on-line recruitment is the limited costs involved, as well as the broad geographical area it covers.

The most significant disadvantage of an external recruitment process is the cost and the time it can take to fill a role. It can be time consuming for HR to sift through many applications; do interview, etc. to ensure the most suitable candidate is chosen for the role. A method such as e-recruitment may not be effective as some candidates are not giving the correct information when posting their applications. In addition, the most suitable candidate may not have access to the internet or may not have placed their CV on a suitable site.

The above highlights the different methods as well as the potential pros and cons associated with each method. In the end the purpose of a recruitment process is to enable the organisation to meet its goals and to become and remain the most competitive in their sphere. The recruitment process needs to meet these requirements to be effective.

*Assessments:* To add value to the recruitment process, it is recommended that organisations add competency based or psychometric assessments to decide on the most suitable candidate. These instruments can determine current and future potential in a much more accurate manner than interviews and reference checking. It assists with the difficult process of determining conceptual abilities, personality type, conflict handling, etc. in an interview and reference check. By using assessments, line management would certainly have more information about the candidate to make an informed decision.

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